

DISC Profile

Dominance

Individuals who exhibit traits of Dominance are great at getting things done, solving problems, and creating tangible results. They crave power, freedom, and growth. Others may see them as direct, decisive, and dominant. They don't like routine, negativity, or wasting time. To develop and grow, these individuals should work on their relationships, becoming more sensitive to the feelings of others.

Outgoing/
Extraverted
Big Picture
Direct
Fast Paced
Pioneer



**DOMINANT
INFLUENCER**

Influence

Individuals who exhibit traits of Influence are great at motivating others, managing change, and expressing ideas. They tend to crave social interaction, freedom, and acceptance. Others may see them as enthusiastic, persuasive, and charming. These individuals don't like rejection, being ignored, or being alone. To develop and grow as individuals, they should work on their self-discipline and listen, not just wait to speak.

Task Oriented
Logic-focused
Objective
Controlling
Competent



**DOMINANT
CONSCIENTIOUS**

Conscientiousness

Individuals who exhibit traits of Conscientiousness are analytical, use data to make decisions, and see details that others may miss. They tend to crave autonomy, organization, and logic. Others may see them as quiet, reserved, and detail-oriented. They dislike conflict, being wrong, and sloppy work. To develop and grow, these individuals should learn to see the big picture and let small details remain what they are, small.

**STEADY
CONSCIENTIOUS**



Detail Oriented
Reserved
Introverted
Stability
Dependability

Steadiness

Individuals who exhibit traits of Steadiness are great at managing conflict, listening to others, and creating positive team environments. They tend to crave security, recognition, and stability, perhaps through processes or procedures. Others may see them as humble, patient, and understanding. They dislike confrontation and change. To develop and grow, these individuals should try to become more assertive and express their own needs once in a while.



**STEADY
INFLUENCER**

People Oriented
Accepting
Collaboration
Relationships
Affirming